

Electricity access in rural India using solar PV mini-grids

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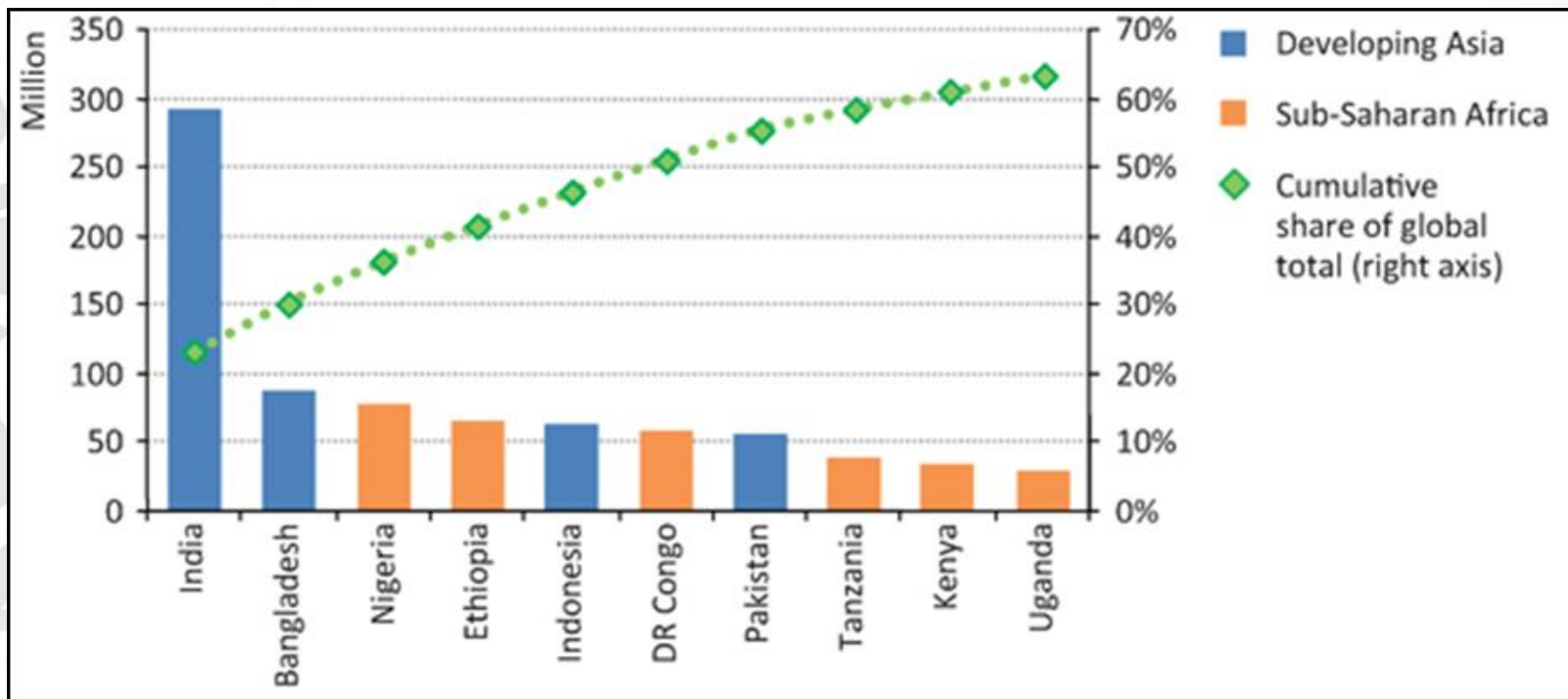




The beauty and challenge of remote locations: horses transport solar panels and equipment to a village in Ladakh



India has the largest population of people without access to electricity: 300 Million

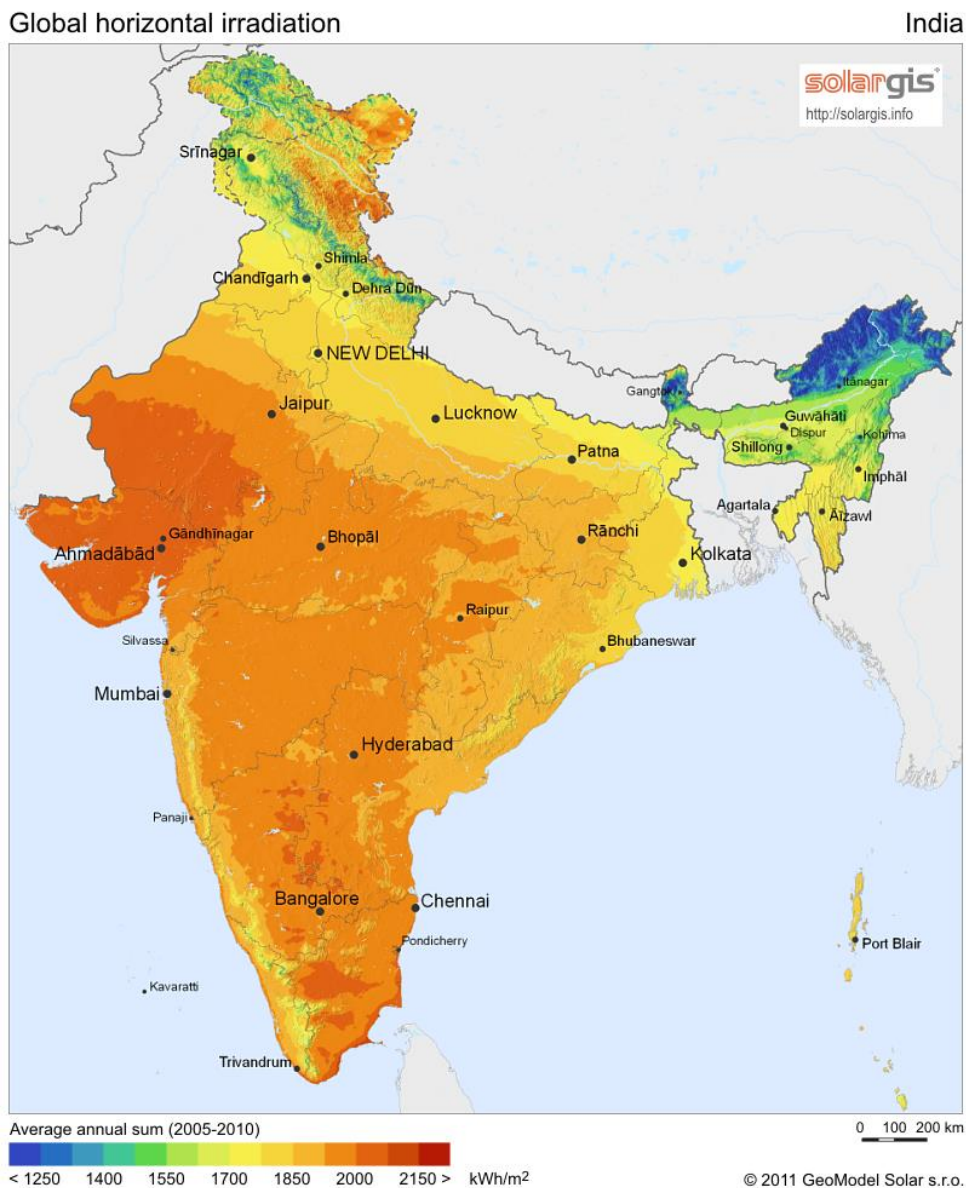


www.worldenergyoutlook.org, 2010

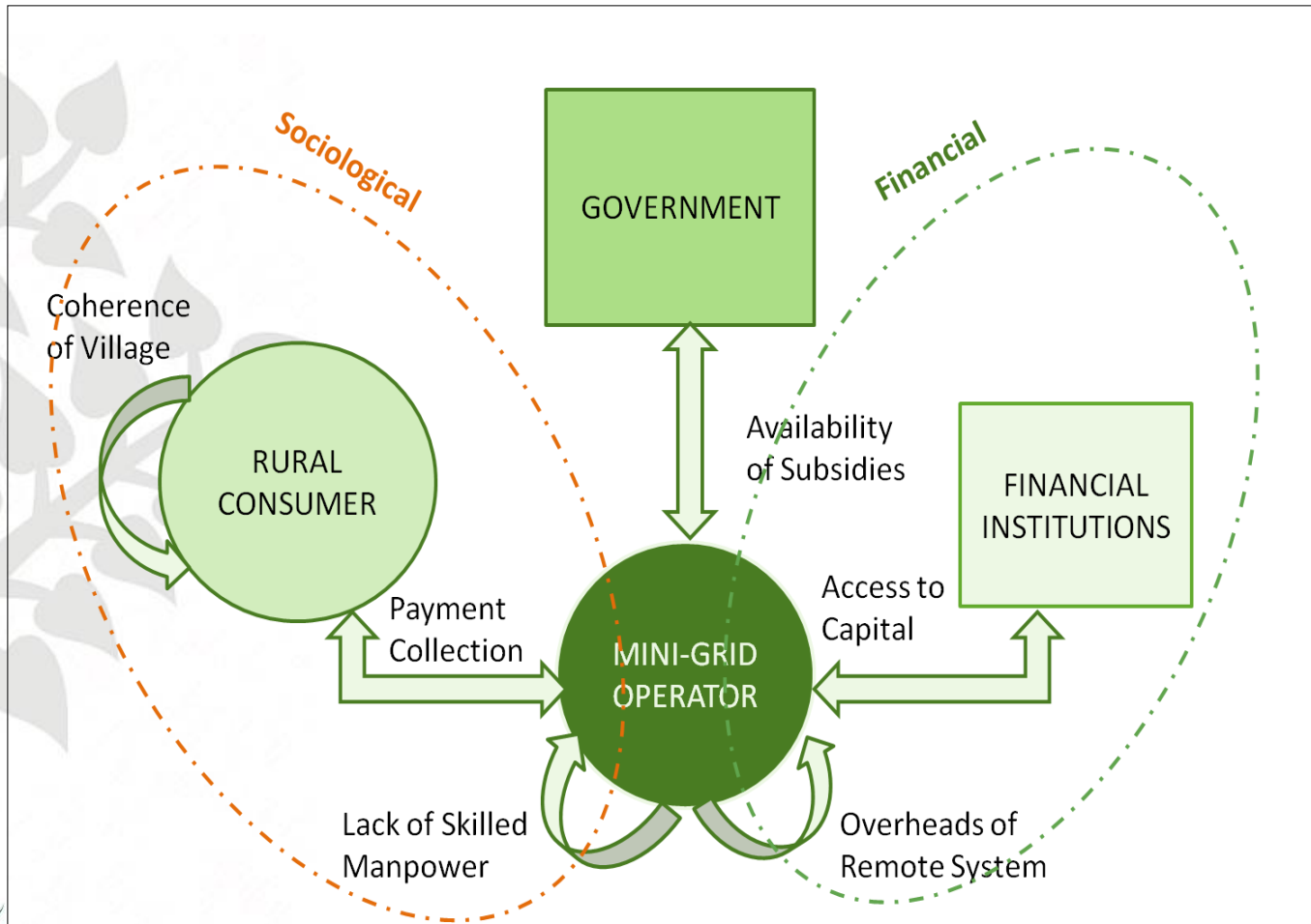
Over 90% of these people are in villages that are *on-paper* “electrified”; about 10 million in remote areas where grid unlikely to reach in next 10 years



Abundant solar resources- solar photovoltaic based mini-grids can help tackle the energy access problem



Challenges of deploying and scaling solar PV mini-grids*



* Community level systems, typically of size 1-100 kWp

Biggest challenges are on policy and financial fronts

- Policy still leaves small entrepreneurs out
- Several schemes, each with its shortcomings:
 - Decentralized Distributed Generation (DDG) scheme of Ministry of Power (MoP) has under-delivered and suffers from a variety of issues, including unsustainable tariff design
 - Lack of focus by Ministry of New and Renewable Energy (MNRE), and overlapping of schemes creates confusion
- Clear mandate is there: MoP and MNRE must come together to create an ecosystem
- Mini-grids need high upfront investment, but lack business viability for standard debt financing
=> capital must come from the government



The case of Darewadi- a 9.36 kWp Solar PV mini-grid running for 20 months



Salient learnings from Darewadi can be applied to thousands of villages

- Setting the stage: interaction with the community
- Designing to meet future aspirations
- Devising a sustainable tariff
- Minimizing battery backup
- Meeting safety and quality standards: grid-ready installation
- Closing the loop: complete transfer of ownership



1. Setting the stage: deep interaction with the community

- Assess the needs and willingness of the TG
- Inherent leadership in the community, if any, comes to the forefront
- Get the women on-board
- Building trust and goodwill is essential

This stage could be the most significant cost apart from hardware



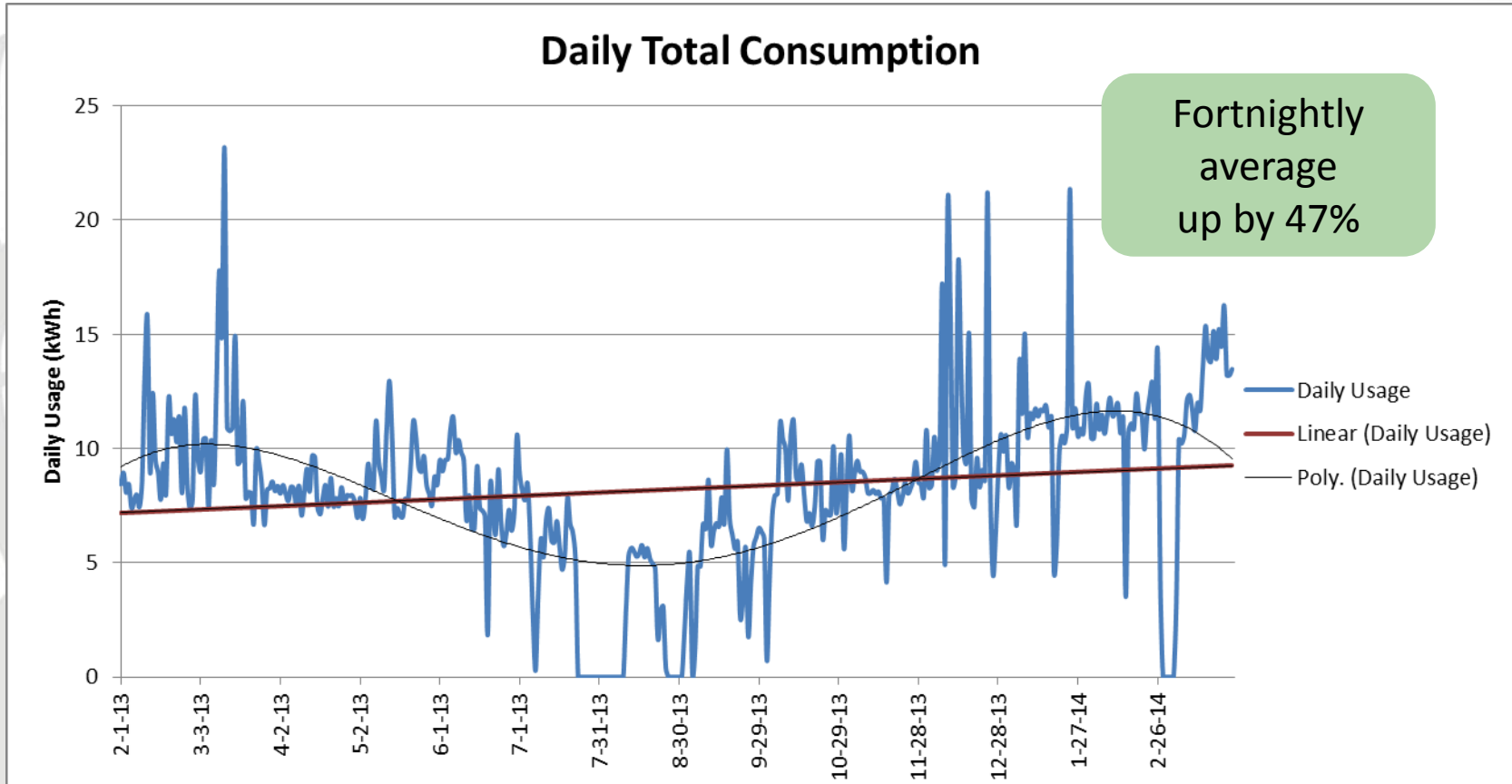
2. Designing to meet future aspirations

Once on-demand power is provided, people discover and add new uses for electricity:

- Utilization of the system steadily increases
- Lifestyle changes and livelihood opportunities warrant high loads that must be planned for
 - In Darewadi, a flour mill, two computers and a water pump account for ~16-18 units per day
 - Water pumps have transformed the lives of women by eliminating 4-5 hours of work during dry months
 - Water pumps will enable some farmers to graduate from an annual crop to two crops per year



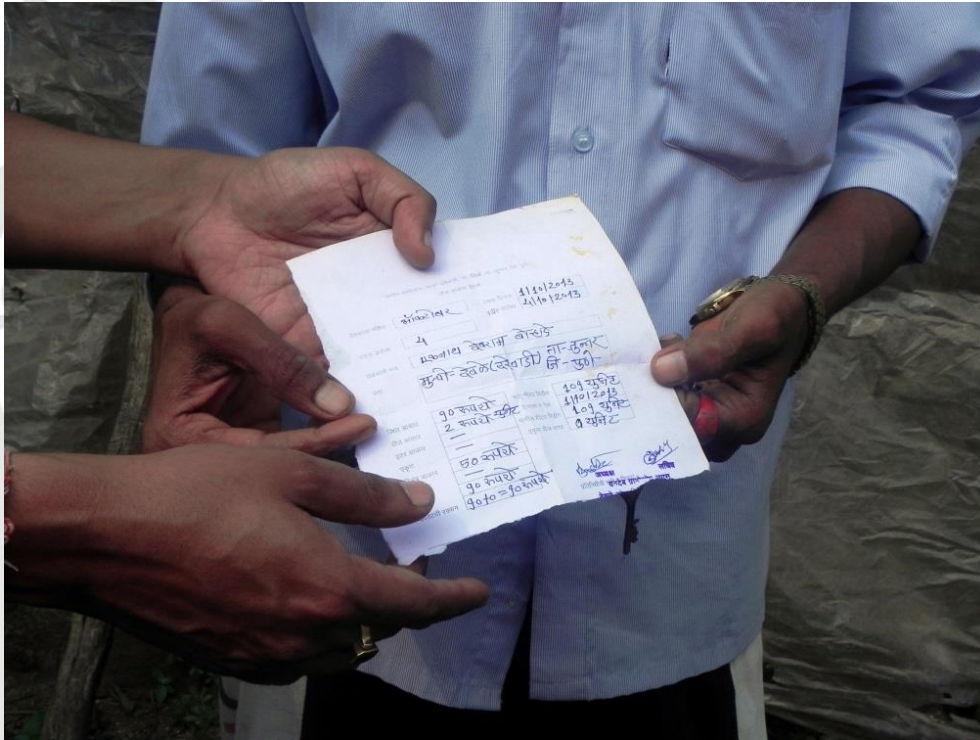
Total consumption trending up, steadily



3. Devising a sustainable tariff

- Metered consumption based charging is essential for
 - accountability
 - discipline
 - load management
- Creating a corpus with billing collections is essential for
 - battery replacement
 - day-to-day O&M
- DDG tenders prescribe low fixed tariffs irrespective of consumption-failure of CREDA mini-grids





Example of monthly paper bill (in Dawareadi)

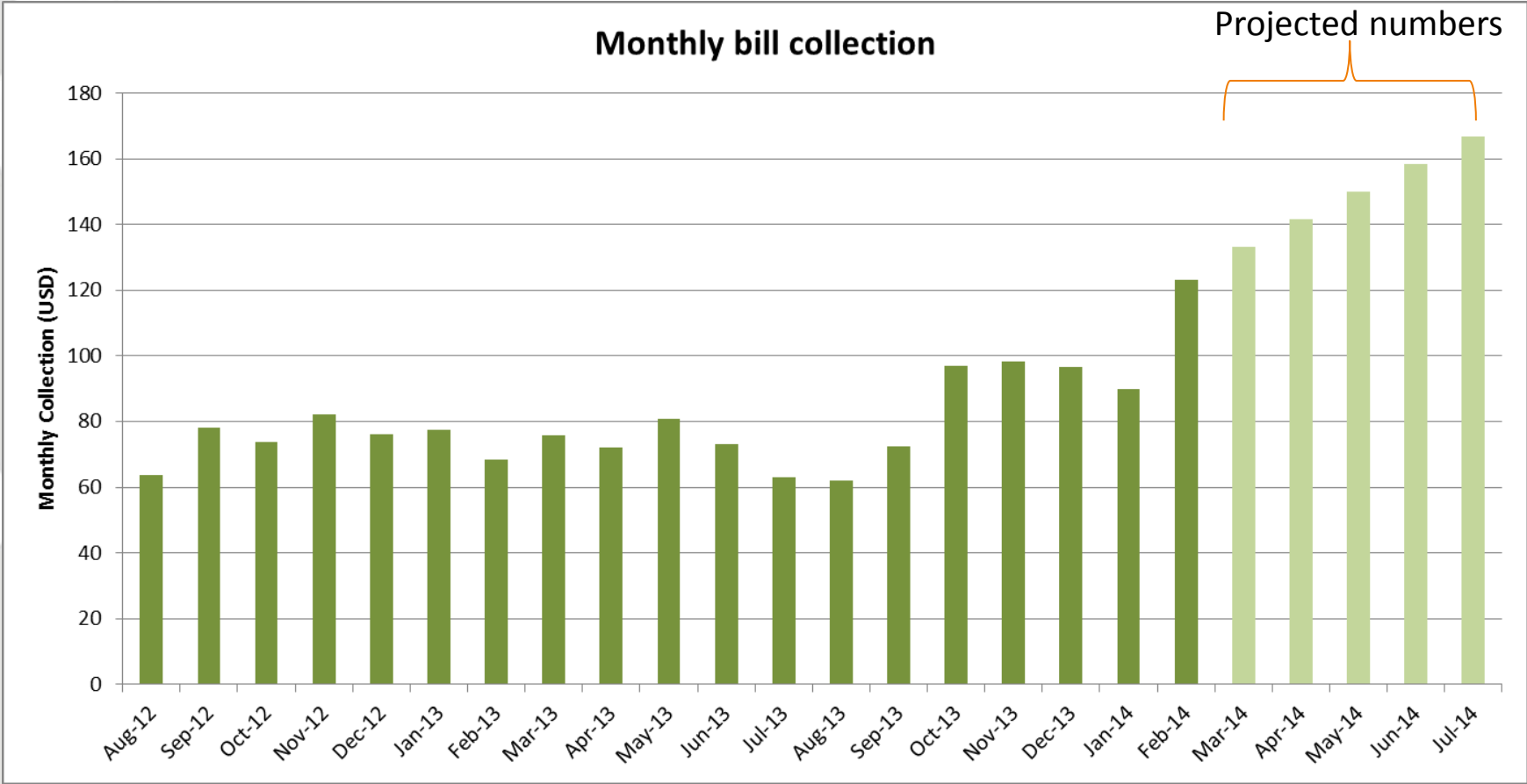


Battery bank



100% collection rate

Beyond the tipping point



4. Minimizing battery backup: through feeder-line separation

- Minimizing battery storage has several advantages
 - Reduced upfront investment
 - Reduced battery replacement costs
 - Minimizing environmental impact
- Manual optimization through separate feeder lines for household, commercial and street-lighting loads
 - Enables better management during periods of low generation





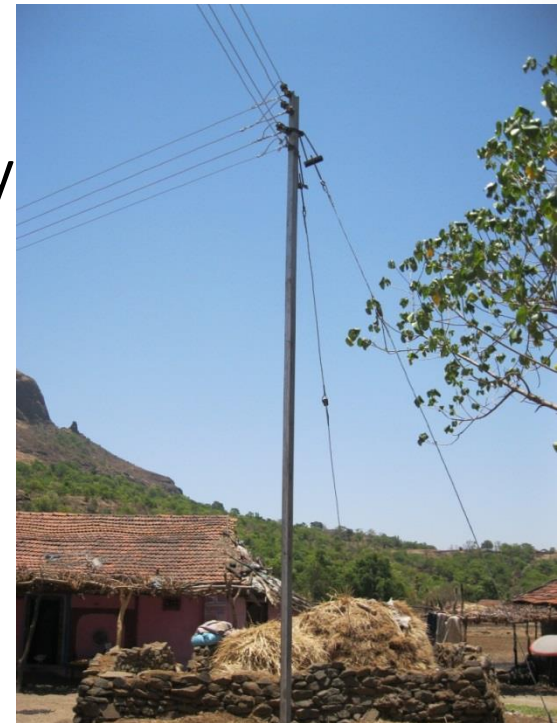
Darewadi during monsoons

Feeder line circuits



5. Meeting safety & quality standards: a grid-ready installation

- The installations should meet safety standards as per utility specifications
 - Higher upfront investment but longer term sustainability
 - Possibility of interconnection with the grid, depending on future policy
 - Ensures safety of people and cattle
 - Helps meet the psychological need of being connected to the world

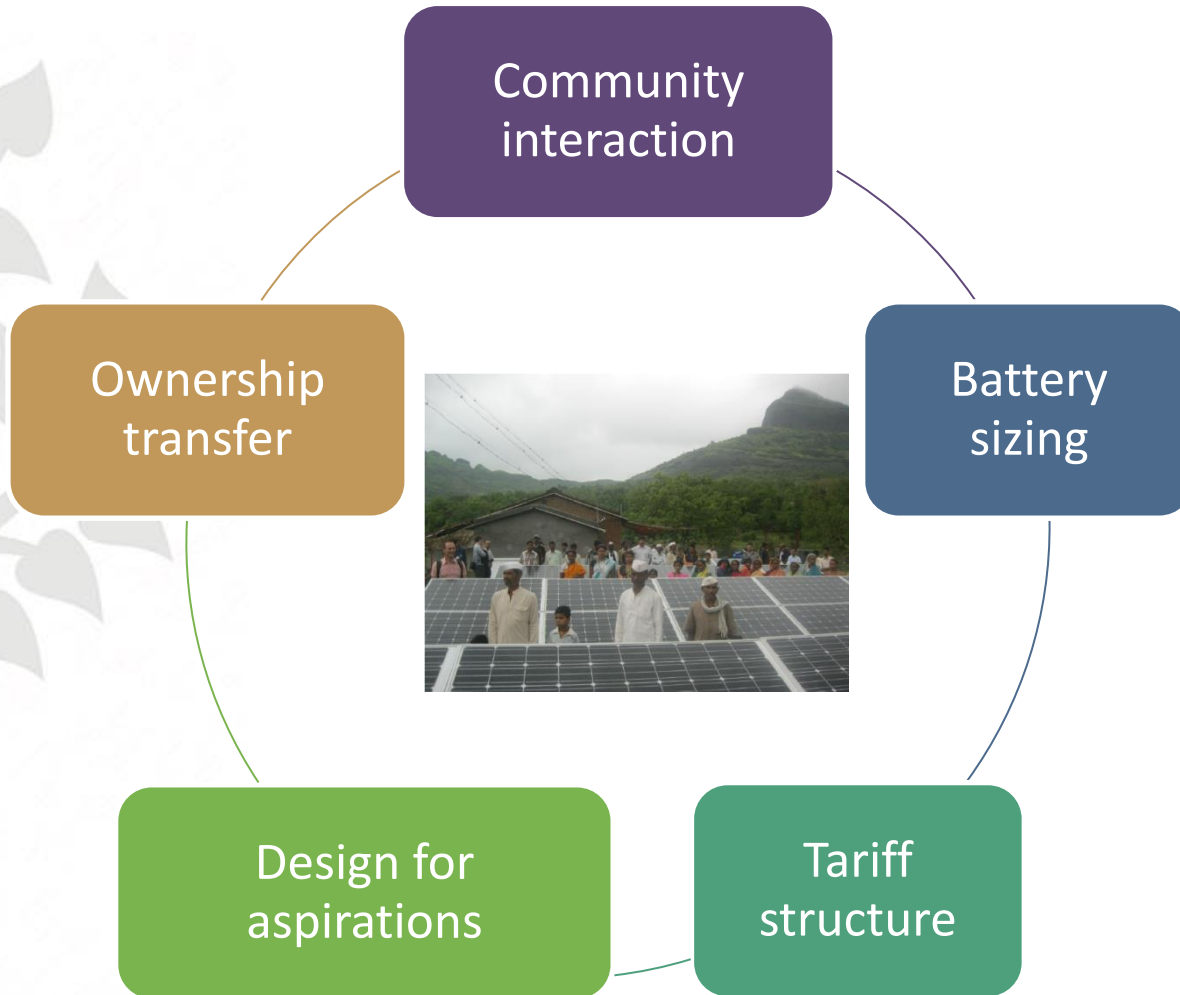


6. Closing the loop: complete transfer of ownership

- Entrepreneurs cannot stay engaged indefinitely for day-to-day management, resolving disputes, etc
- A representative trust or village council plays a critical role in the success of the project
- People more likely to maintain if they feel like owners
- Anecdotal evidence from Darewadi



Ensuring sustainability



Mini-grids should be considered as infrastructure rather than as business

Mini-grids are essentially infrastructure solutions for remote locations and deprived communities

Payback on several fronts— development, ecology, internal security, agriculture and migration to urban centres

Darewadi shows a solar PV mini-grid can be self-sufficient once installed



A village that is transforming from darkness to development





A new picture of development of rural areas is emerging

Thousands of such mini-grids can bring about an *Energy Revolution*

↑
Darewadi: 9.36 kWp

Viral: 5 kWp →



THANK YOU

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