



NL Agency
Ministry of Economic Affairs

Business opportunities abroad and Financial Support

Overview of grant programmes and financial support
facilities for renewable energy

>> Focus on energy and climate change



Renewable Energy Programmes

Bilateral Energy Cooperation Indonesia Netherlands: The Dutch embassy in Jakarta implements a comprehensive renewable energy support program to support Indonesia in the development of a renewable energy sector. NL Agency, as the implementing body of the bilateral energy working group, supports the embassy as its lead energy advisor and implements large parts of the program.

Characteristics

- The Indonesian-Dutch energy cooperation aims to support the sustainable production and use of energy, especially renewable energy, in Indonesia.
- Next to extensive capacity building activities the program provides financial support to boost the development of a distinct number of sub sectors.

- The goal is to support Indonesia in its strategic development of a sustainable energy sector.

Further Information

BECIN: Bilaterale Energiewerkgroep Indonesië Nederland
Agency, NL Energy & Climate
PO Box 8242 | 3503 RE Utrecht

Visiting Address:

Croeselaan 15
3521 BJ Utrecht
T +31 (0) 88 214 71 17
E y.boerakker@agentschapnl.nl
www.senternovem.nl/BECIN

Next Deadline:

BECIN has various programmes with various deadlines.

Daey Ouwens Fund: The Daey Ouwens Fund is a fund for small-scale (innovative) renewable energy projects in developing countries. The fund is open to applicants (companies, NGO's, local authorities, knowledge institutions) from all countries, as long as the applicants are willing to cooperate with a local partner. A third tender is expected to be announced soon.

Characteristics

- The Daey Ouwens Fund aims to provide more people in Least Developed Countries with access to energy.
- Projects should result in an increase in access to energy and work towards poverty reduction and job creation.
- In addition to investment in equipment, aspects such as maintenance and management should also receive attention.

- (Financial, technical and organisational) sustainability is an important aspect of each project.

Further Information

Daey Ouwens Fonds
NL Agency, NL Energy & Climate
PO Box 8242 | 3503 RE Utrecht

Visiting Address:

Croeselaan 15
3521 BJ Utrecht
T +31 (0) 88 239 35 33
F +31 (0) 88 231 64 91
E daeyouwensfonds@agentschapnl.nl
www.senternovem.nl/DaeyOuwensfonds/

Next Deadline:

3rd tender will be announced.

Sustainable Biomass Import: The Sustainable Biomass Import subsidy scheme offers financial support to projects that promote the sustainable production of biomass for import to the Netherlands on a large scale. It aims to stimulate, support and facilitate the promotion of sustainability of the production, processing and import of biomass produced abroad, leading to the application of biomass for energy, transport or chemical purposes in the Netherlands.

Characteristics

- The Sustainable Biomass Import programme targets the following groups: Chemistry, Energy, Agro-industry, commerce, NGO's, R&D and Knowledge institutions.
- The execution must contribute to:
 1. Promote the sustainability of biomass production based on the Testing framework for Sustainable Biomass.

2. Develop and apply certification systems for imported biomass.
3. Counteract undesired indirect effects of biomass production.

Further Information

Duurzame Biomassa Import
NL Agency, NL Energy & Climate
PO Box 8242 | 3503 RE Utrecht

Visiting Address:

Croeselaan 15
3521 BJ Utrecht
T +31 (0) 88 239 35 33
F +31 (0) 88 231 64 91
E duurzamebiomassa-import@agentschapnl.nl
www.senternovem.nl/duurzamebiomassa-import/

Next Deadline:

The programme is closed at the moment, second tender will be announced.

General Programmes



2g@there: The 2g@there programme supports Dutch clusters of companies and/or knowledge institutions wishing to do business abroad in an emerging market or promising sector, but unable to obtain the desired market position without help. The EVD will facilitate them through the 2g@there programme with financial and other instruments (for example with trade missions).

Characteristics

- There is a cluster of at least 8 companies and/or knowledge institutions wishing to cooperate and having ambitious plans aimed at emerging markets.
- Non-financial support by the Dutch government, like the transfer of policy knowledge, is essential for the cluster's strategy.

- Eventually the positioning of Dutch companies outside the Netherlands has to lead to written orders and a strong and sustainable market position.

Further Information

2g@there
NL Agency, NL EVD International

Juliana van Stolberglaan 148
2595 CL Den Haag
T +31 (0) 88 602 80 30
F +31 (0) 88 602 90 62
E 2getthere@info.evd.nl
www.evd.nl/2getthere

Next Deadline:

No deadline, continuous application.

2xplore: The 2xplore subsidy is for consortia of Dutch companies wishing to conduct a feasibility study for projects in emerging markets (all countries in Asia except Japan, Central and Eastern Europe except the EU countries, Africa, South America and the Middle East). By conducting feasibility studies, Dutch companies will improve their chances for obtaining export orders in an emerging market.

Characteristics

- Subsidy requests can only be made by a consortium of (at least 2) Dutch exporting or investing Small and Medium Enterprises (SMEs).
- The project for which the study is conducted will lead to Dutch export of capital goods or services.
- There has to be a foreign customer or cooperating business for the project and

it has to be proven that there is a real chance that the project can be financed, after the study.

- The amount of the subsidy is half the costs of the study, with a maximum of 125,000 euro.

Further Information

2xplore
NL Agency, NL EVD International

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T +31 (0) 88 602 89 82
F +31 (0) 88 602 90 62
E 2xplore@info.evd.nl
www.evd.nl/2xplore

Next Deadline:

No deadline, continuous application.

Indonesia Facility: The Dutch government's Indonesia Facility is a grant scheme set up to encourage projects in several sectors, including the environmental sector. Application is open to businesses and social institutions willing to contribute to the development of knowledge in Indonesia and to cooperate with a knowledge institute or a social institute in the Netherlands and Indonesia.

Characteristics

- The main goal of the Indonesia Facility is to contribute to sustainable development in Indonesia by implementing activities aimed at capacity building for improving the social, economical and ecological stability and safety.
- Dutch companies can only apply together with a Dutch knowledge institution.

- Cooperation by companies with one Indonesian and one Dutch knowledge institution is preferred.

Further Information

Indonesië Faciliteit
NL Agency, NL EVD International
PO Box 20105 | 2500 EC The Hague

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Juliana van Stolberglaan 148
2595 CL Den Haag
T +31 (0) 88 778 81 07
F +31 (0) 88 602 90 26
E IndonesiaFacility@info.evd.nl
www.evd.nl/indf

Next Deadline:

No deadline, continuous application.

Development Cooperation Matchmaking Facility: Serious companies in emerging markets (take a look at the website for which countries are involved) are often on the lookout for reliable business partners abroad. The Development Cooperation Matchmaking facility puts those companies in touch with Dutch businesses.

Characteristics

- The goal is to stimulate joint investment in the emerging market.
- SMEs in emerging markets with a solid business plan that are looking for a Dutch business partner should contact the Dutch Embassy in their country.
- Dutch companies that are interested in working together with a business partner in a developing country should contact the EVD and/or take a look at this website:

<http://www.evd.nl/business/zoeken/Showbouwsteen.asp?bstnum=197787&location=/business/mfo/> (Dutch).

Further Information

Matchmakingfaciliteit Ontwikkelingssamenwerking
NL Agency, NL EVD International
PO Box 20105 | 2500 EC The Hague

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Juliana van Stolberglaan 148
2595 CL Den Haag
T +31 (0) 88 602 81 10
F +31 (0) 88 602 90 26
E MMF@info.evd.nl
www.evd.nl/mmf

Next Deadline:

No deadline, continuous application.

ORIO: Facility for Infrastructure development: ORIO contributes to the development, implementation (construction and/or renovation), operation and maintenance of public infrastructure in developing countries. The facility tries to encourage the involvement of international business in the development and realisation of public infrastructure projects.

Characteristics

- Applications are submitted by the central government, but may be initiated by companies, through the so-called private initiative.
- The project proposal must deal with the entire life cycle of the public infrastructure concerned.
- The project is, without support, not commercially viable, but is financially sustainable.

- The social benefits of the infrastructure that is realised should primarily benefit the poorer sections of the population.

Further Information

ORIO: Facility for Infrastructure Development
NL Agency, NL EVD International
PO Box 20105 | 2500 EC The Hague

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Juliana van Stolberglaan 148
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E orio@info.evd.nl
www.evd.nl/orio

Next Deadline:

April 26th 2010 (17:00 CET).

Package4Growth: Package4Growth is aimed at Dutch businesses wishing to invest in or export to China or India. The facility stimulates Dutch companies to position themselves quickly and forcefully in these fast-growing and very competitive markets, with distinctive (knowledge) products. There is one subsidy for Dutch companies wishing to invest locally in China or India and one for Dutch companies looking to export to China or India (while sustainable energy is one of the sectors for which proposals can be made).

Characteristics

- A subsidy for export projects may be granted for deliveries of capital goods, technical designs, agricultural propagation materials or contracting of work (and consultancy, under certain conditions).
- The exporting company has to cooperate with a client located in China or India, who is not affiliated to the Dutch company in any way.

- The export transaction is not commercially viable for the buyer.
- An export transaction consists of at least 60 percent Dutch suppliers.
- The maximum duration for investment projects is two years.

Further Information

Package4Growth
NL Agency, NL EVD International
PO Box 20105 | 2500 EC The Hague

Visiting Address:

Juliana van Stolberglaan 148
2595 CL Den Haag
T +31 (0) 88 602 85 30
F +31 (0) 88 602 90 62
E p4g@info.agentschapnl.nl
www.evd.nl/p4g

Next Deadline:

June 30th 2010.

PSI: Private Sector Investment programme: The Private Sector Investment Programme (PSI) is a programme that supports innovative investment projects by Dutch (and for some countries also foreign) companies working together with a local company, in one of the eligible developing countries (see website for the eligible countries).

Characteristics

- The PSI programme aims at stimulating sustainable economic growth in developing countries by supporting innovative investment projects in these markets.
- A PSI project needs to be carried out in cooperation with a local company.
- The project must be innovative for the developing country and it should result in follow-up investments and growth of sales and employment after the project period.

- Moreover, the project should be commercially feasible, and have a significant, positive impact on the local economy.

Further Information

PSI: Private Sector Investment programme
NL Agency, NL EVD International
PO Box 20105 | 2500 EC The Hague

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E psi@info.evd.nl
www.evd.nl/psi

Next Deadline:

The first PSI tender for 2010 has closed, however the next deadline for the PSI plus programme is May 10th 2010 (see website for PSI plus countries).

BMKB: Guarantee of SME credit: BMKB is for companies that need extra money to realise certain plans, but are unable to offer the required collateral and, because of this, cannot obtain a loan from the bank. For example: start-up companies or companies wishing to do business abroad. With the BMKB (guarantee) the (Dutch) government will stand surety for a part of the loan and banks will be more willing to extend credit to your company.

Characteristics

- Purpose of this programme is to stimulate the provision of credit for small and medium enterprises.
- The guarantee is aimed at businesses with no more than 250 employees and full year revenue that is not higher than 50 million euro.

- The BKMB is only for corporate financing and not for project financing (or financial investment).

Further Information

BMKB Guarantee of SME credit (BMKB: Besluit Borgstelling MKB kredieten)
NL Agency, NL Innovation
PO Box 93144 | 2509 AC Den Haag

T +31 (0) 88 602 59 88
E secr.bmkb@agentschapnl.nl
www.senternovem.nl/bmkb/English
www.senternovem.nl/bmkb/

Next Deadline:

No deadline, continuous application.

Innovate Internationally:

The programme Innovate Internationally is for international innovation (R&D) projects; where a Dutch company cooperates with:

- At least one foreign partner originating from an Eureka member state or
- At least one foreign partner originating from an industrialized country or
- At least one foreign partner originating from an emerging market.

Take a look at the website for the eligible countries per category.

Characteristics

- The goal of the programme is to stimulate (international) innovation and cooperation between businesses across borders.
- The grant is for projects in which a new technology for a product, process or service is being developed.
- There has to be some kind of technological innovation present in the project.

- The projects are assessed along three main criteria: technological innovation, cooperation, and economic outlook.

Further Information

Innovate Internationally (Internationaal Innoveren)
NL Agency, NL Innovation
PO Box 93144 | 2509 AC Den Haag

Visiting address:

Juliana van Stolberglaan 3
2595 CA Den Haag
T +31 (0) 88 602 54 10
www.senternovem.nl/internationaal_innoveren/contactformulier.asp
www.senternovem.nl/internationaal_innoveren/subsidie/internationaal_innoveren/index.asp

Next Deadline:

June 25th 2010 for the upcoming markets facility.

Access to Energy Fund: The Access to Energy Fund is a vehicle initiated by the Dutch government and FMO to make it possible to fund private sector projects that create sustainable access to energy services in developing countries. Project diversity includes a wide range of possibilities from renewable energy to traditional sources and from new initiatives to established facilities requiring rehabilitation.

Characteristics

- FMO is targeting at least 75% of the total AEF capital for Sub-Saharan Africa and/or Least Developed Countries and a maximum of 25% in other emerging markets.
- Although AEF finances generation, transmission and distribution, the AEF prefers distribution projects.
- In all cases projects should have a measurable and obvious connection to improved or new access.

- The AEF hopes to ultimately connect 2.1 million people in developing countries by 2015.

Further Information

**Access to Energy Fund
FMO, Dutch Financing Company
for Developing Countries N.V.**
Anna van Saksenlaan 71
2593 HW Den Haag

T +31 (0) 70 314 96 96
E info@fmo.nl
www.fmo.nl/smartsite.dws?id=339

Next Deadline:
No deadline, continuous application.

FOM: Fund Emerging Markets: The main goal of the Fund Emerging Markets is to promote economic development in emerging markets by stimulating investments by Dutch companies in these countries. FOM grants loans to companies that otherwise would not have access to finance in emerging markets.

Characteristics

- There must be a demonstrable need for FOM-finance. Commercial finance should not be available.
- The enterprise in the emerging market must be a subsidiary or a joint venture of one or more Dutch enterprises and should be of strategic interest to the applicant.
- In addition, FOM-financing is meant to add to the continuity and strength of the Dutch parent company.

- It will not finance Dutch companies that are wholly or largely relocating to emerging markets.

Further Information

**FOM: Fund Emerging Markets
(Fonds Opkomende Markten)
FMO, Dutch Financing Company for
Developing Countries N.V.**
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2593 HW Den Haag

T +31 (0) 70 314 95 52
E fom@fmo.nl
www.fmo.nl/smartsite.dws?id=1676

Next Deadline:
No deadline, continuous application.

Infrastructure Development Fund: Infrastructure Development funding is available for infrastructure projects that contribute to the development and/or improvement of social-economic infrastructure (power, telecom, water, transport, environmental or social infrastructure) in developing countries. FMO aims to stimulate private investors to invest in private or public-private infrastructure projects in these countries.

Characteristics

- Through the Infrastructure development fund, FMO supports the development and improvement of social-economic infrastructure in developing countries.
- Through providing risk capital, the Infrastructure Development Fund removes a certain risk for other lenders, encouraging the availability of additional private funds.

- Loans of up to €15.5 million may be extended in euros, US\$ or local currencies. Equity investments (only minority shares) may be made up to €7.75 million.

Further Information

**Infrastructure Development Fund
FMO, Dutch Financing Company for
Developing Countries N.V.**

Anna van Saksenlaan 71
2593 HW Den Haag
T (070) 314 9696
E info@fmo.nl
www.fmo.nl/smartsite.dws?id=396

Next Deadline:
No deadline, continuous application.

China & India Facility: The China & India facility is a grant for transactions to two of the most important emerging markets: China and India. Energy is one of the sectors in China for which the facility is particularly interesting.

Characteristics

- Transactions, interested in using the facility need to contribute to the promotion of a sustainable economic development.
- The facility is only open to transactions that are commercially not viable.
- The non-Dutch constituent in the transaction may not be higher than 40%.
- The grant is 35% of the contract amount.

Further Information

**China & India Facility
Atradius Dutch State Business N.V.**
David Ricardostraat 1
1066 JS Amsterdam

T +31 (0) 20 553 23 21
E info.mtb@atradius.com
www.atradiusdutchstatebusiness.nl/dsben/overheidsregelingen/china-india-faciliteit/index.html

Next Deadline:
No deadline, continuous application.

Facility for Insurance of Export Credit: The EKV facility is meant for exporters or banks that cannot insure their transactions in the private credit insurance market. It aims in particular at transactions where customers come from countries that are politically or economically instable (transactions to nations that have a higher risk).

Characteristics

- Loans with a duration longer than one year may be accepted by the EKV facility.
- Large transactions and transactions with a long (credit) duration are preferred.
- There has to be a sufficient Dutch stake in the transaction.
- The EKV facility accepts a wide range of risks, from a hundred thousand to a hundred million euros.

Further Information

**Facility for Insurance of Export Credit
(Exportkredietverzekeringen)
Atradius Dutch State Business N.V.**
David Ricardostraat 1
1066 JS Amsterdam

T +31 (0) 20 553 23 33
E info.mtb@atradius.com
www.atradiusdutchstatebusiness.nl/overheidsregelingen/exportkredietverzekering/index.html

Next Deadline:
No deadline, continuous application.

Insurance of Investments: Insurance of Investments is meant for companies which are active in the Netherlands and wish to set up a joint venture or invest capital in a company abroad. It insures non-commercial risks coming from foreign investments, relating to: expropriates, barriers to transfer, war.

Characteristics

- The Dutch government has established an Investment Insurance Scheme in order to encourage Dutch investment abroad, with a view to expanding and strengthening sustainable economic ties between the Netherlands and the host country.
- Only new and sustainable investments, where it is clear that there is a Dutch company involved with an ongoing interest in a foreign company, can apply.

Further Information

**Insurance of Investments
(Herverzekering Investeringsen)
Atradius Dutch State Business N.V.**
David Ricardostraat 1
1066 JS Amsterdam

T +31 (0) 20 553 23 33
E info.mtb@atradius.com
www.atradiusdutchstatebusiness.nl/dsben/overheidsregelingen/regeling_herverzekering_investeringsen/index.html

Next Deadline:
No deadline, continuous application.



European Union

In addition to Dutch organisations there is also the European Union which has a lot of funds (grants and programmes) available for different sectors and geographical regions. On the “contracts and grants” website of the European Commission you can read which subsidies are available per policy area: http://ec.europa.eu/contracts_grants/index_en.htm. Calls for proposals are also made available on this website. For the energy sector EU (renewable energy) grants can be found on these two websites:

- http://ec.europa.eu/energy/grants/index_en.htm
- http://ec.europa.eu/energy/intelligent/call_for_proposals/index_en.htm

EG-Liaison (EGL) is the centre of expertise for the European Framework Programme in the Netherlands. As such it is designated National Contact Point for the Framework Programme (there are several Framework Programmes, among them is the Framework Programme Energy). Dutch (renewable energy) companies and knowledge institutions wishing to participate in European research or development programmes should contact the EG-Liaison.

The EGL Framework Programme Energy website:
<http://www.senternovem.nl/eglenergy/index.asp>

World Bank

Facilities made available by the World Bank are also accessible to (renewable energy) companies. For these facilities there is also a Dutch contact point; for the World Bank this is NL EVD International. More information about the World Bank can be found on this EVD website: <http://www.evd.nl/zoeken/showbouwsteen.asp?bstnum=52103&location=&highlight=wereldbank>

Information on NL Agency

NL Agency is a department of the Dutch Ministry of Economic Affairs that implements government policy for sustainability, innovation, and international business and cooperation. It is the contact point for businesses, (knowledge) institutions and government bodies for information and advice, financing, networking and regulatory matters. It came about through a merger of EVD, The Netherlands Patent Office (Octrooicentrum Nederland) and SenterNovem. Website: www.agentschapnl.nl (Dutch)

Information on NL EVD International

NL EVD International is the Agency for International Business and Co-operation and is part of NL Agency.

Its mission is to promote and encourage international business and international co-operation. As a State agency and a partner to businesses and public-sector organisations, the EVD aims to help them achieve success in their international operations.

Website: www.evd.nl (Dutch)

The EVD has developed a database to inform companies/ organisations about facilities that are available when they want to do business internationally. The database provides information on subsidies and grants, support for import and export activities, investments, finding experts, research facilities, networking, training and other related websites. Developing your business database: <http://www.evd.nl/business/dyb/index.asp>

Information on FMO

FMO, The Netherlands Development Finance Company, supports the private sector in developing countries and emerging markets in Asia, Africa, Latin America and Central and Eastern Europe with loans, participations, guarantees and other investment promotion activities. The goal is to contribute to the structural and sustainable economic growth in these countries and, together with the private sector, obtain healthy returns. Thanks in part to its relationship with the Dutch government, FMO is able to take risks which commercial financiers are not - or not yet - prepared to take.

Website: www.fmo.nl

Information on Atradius

Atradius provides tailor-made worldwide credit management solutions, to clients of all sizes. It offers exporters of capital equipment or international active construction companies a wide range of insurance and guarantee products when they are doing business abroad. Atradius supplies high quality and timely information and credit risk coverage and is therefore physically present in over 40 different markets. Atradius likes to be close to the business of its clients.

Website: <http://www.atradiusdutchstatebusiness.nl/dsben/index.html>



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NL Agency is an agency of the Dutch ministry of Economic Affairs responsible for the implementation of sustainability, innovation and economic development programmes for various governmental bodies. NL Agency is a department of the Dutch Ministry of Economic Affairs that implements government policy for sustainability, innovation, and international business and cooperation. It is the contact point for businesses, educational institutions and government bodies for information and advice, financing, networking and regulatory matters.

The division NL Energy and Climate change strengthens society by working on energy and climate solutions for the future.