

Be your own BOSS

Business Opportunities

with Solar Systems

in East Africa





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Company introduction

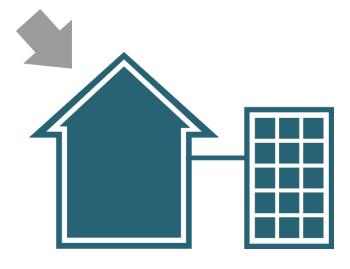


Portfolio





Solar components & sales



Solar systems & projects



Supply chain





BOSS

Business Opportunities with Solar Systems



BOSS

Concept

Objective:

- Off-Grid Energy in unelectrified area is used to generate income
- Implementing and improving services and therefore create jobs

Examples:

- Charging services: Batteries, mobile phones, lamps etc
- Lighting, cooling, entertainment: Electric light for shops, refrigeration of drinks etc
- Agricultural use: Grain mill, juice squeezer etc

Combination of many solar businesses



Solar Market Place











BOSS Solutions for Lighting, Cooling and Entertainment

Income source:

Extended opening hours and better service in shops, kiosks and restaurants



BOSS Kit Keep Fresh



BOSS Kit Pro Fit

Case Study Cool Drinks in Somaliland



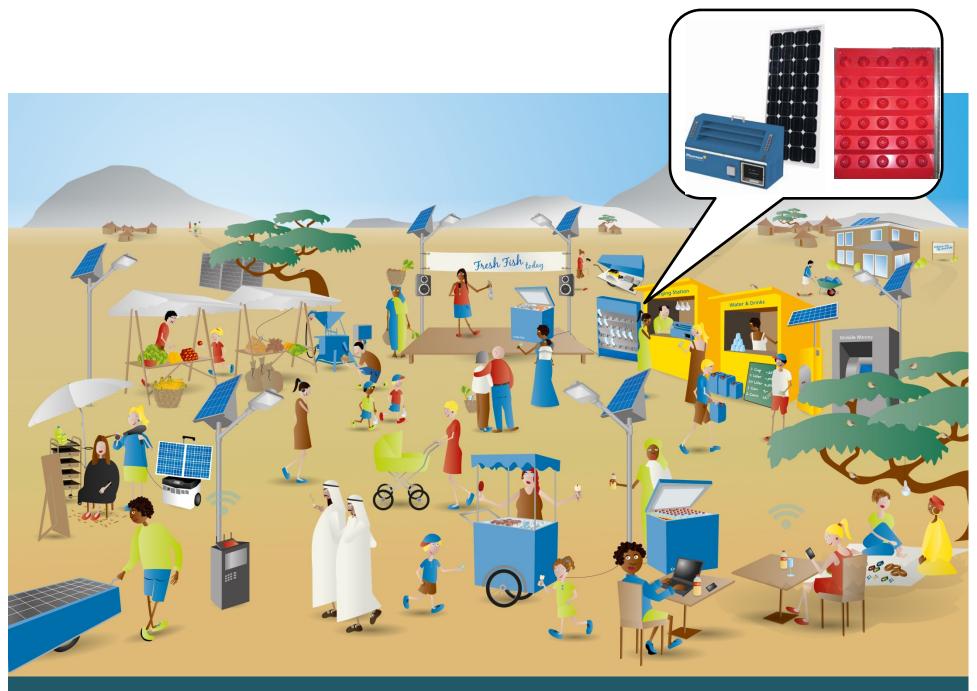


Initial Investment 2.400 €

For a refrigeration kit and a mobile phone charging station

Income with solar system:

- Sale of 45 drinks per day with an extra price of 0,12 € because it is cold
- Charging of 15 mobile phones per day at 0,12 €
- ⇒ 216 €/month
- ⇒ Amortization within 11 months





BOSS **Charging Services**

Income Source:

Service fee for charging of lamps, cell phones, batteries



BOSS Phone Charging Station



BOSS Kit Pro Fee



BOSS Kit Port Able

Case Study Solar Shop in Mozambique





Initial Investment

380 €

For a complete solar charging system including one solar module 120 Wp, one Sundaya Charging Station for 30 lamps, one Sundaya WallDock to charge three JouleSticks at the same time, 6 Sundaya JouleSticks to charge cell phones.

Income with charging services:

- Charging of 12 lamps per day for 0,15 € each
- Charging of 8 cell phones per day for 0,08 € each
- ⇒ 2,44 €/day
- ⇒ Amortization within 155 days







BOSS Solutions for Agriculture and Processing

Income source:

Irrigation and livestock watering, food processing at the place of production



BOSS Pro Farina



BOSS Pumping System



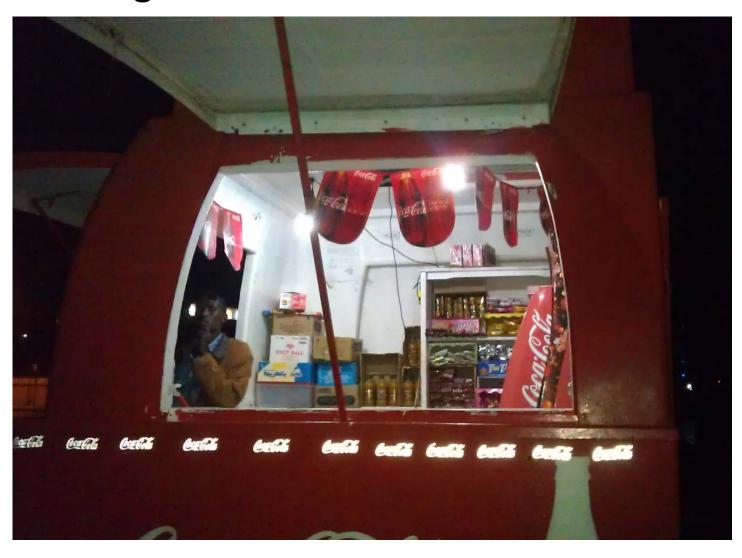




Impressions



Electric Light for Kiosk



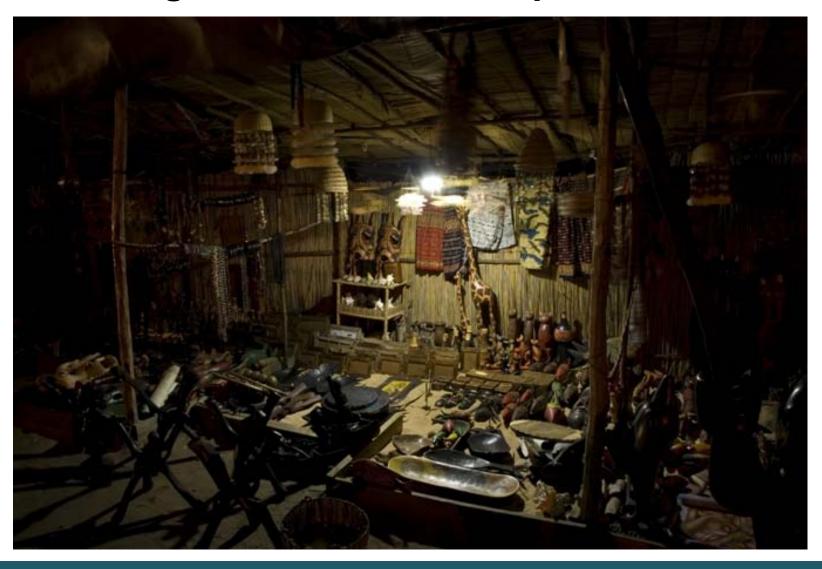


Electric Light for Grocery Shop





Electric Light for Souvenir Shop





Phone Charging Stations







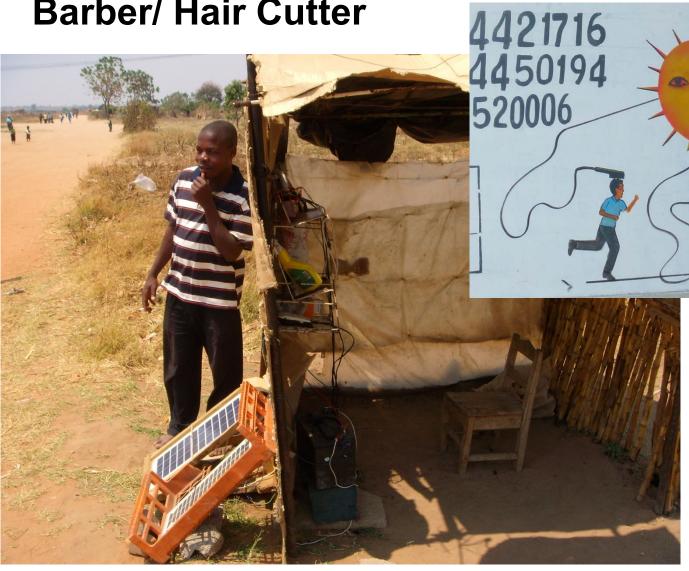








Barber/ Hair Cutter





Agriculture





Agriculture









Thank you for your attention!

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