### But is it a good deal?

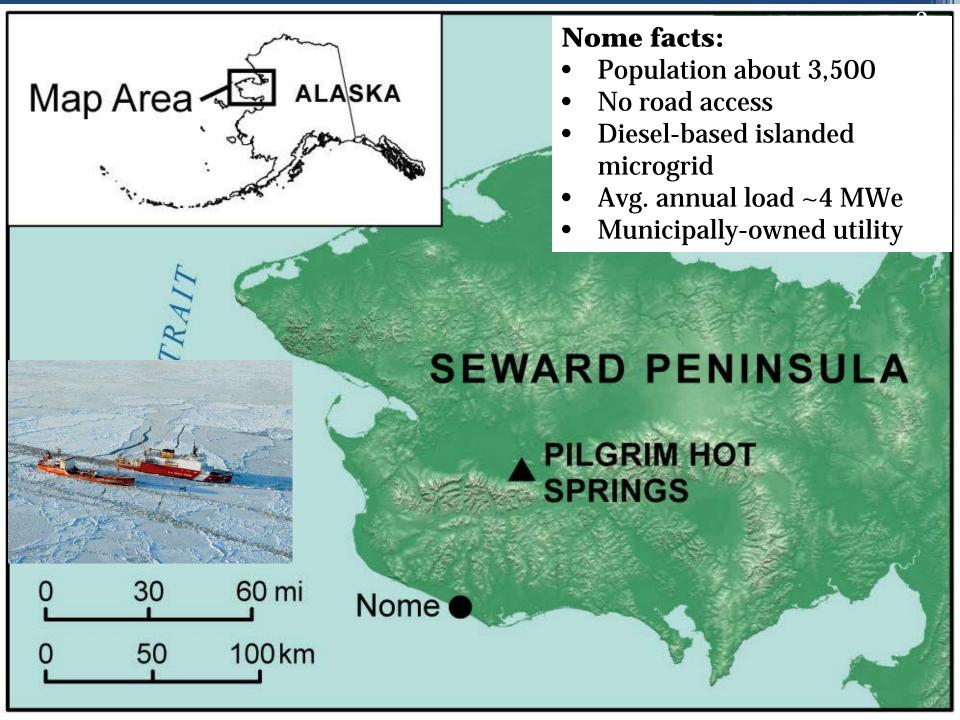
Complications in evaluating displacing diesel with privately-funded geothermal power in Nome, Alaska, USA

4/10/2014



# Outline: A Geothermal Power Purchase Agreement for Nome?

- 1) Geographic background
- 2) Commercial background
- 3) Diesel price levels and volatility projections





#### **Pilgrim Hot Springs**

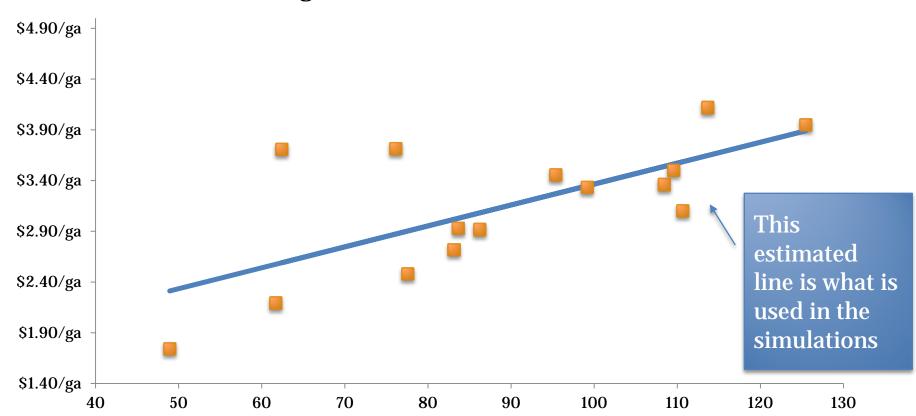


#### Commercial background: PPA terms

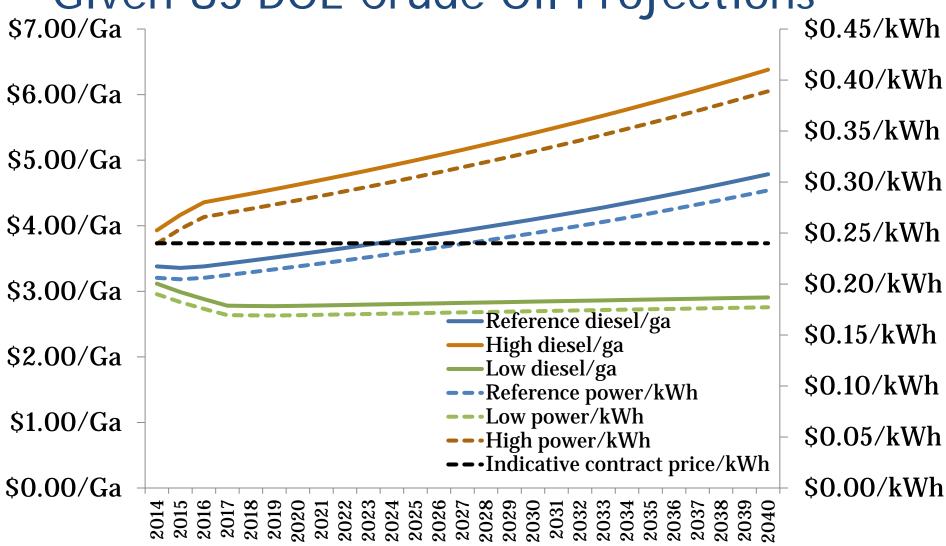
- Price offer:
  - \$.26/kWh, flat nominal *or*
  - \$.24/kWh, escalating 2%
- Take or pay, up to 2MWe
- Marginal benefit = displaced diesel
- Last year's diesel =  $$3.50/gallon \rightarrow $.22/kWh$
- Power purchase agreement between Potelco and municipally-owned public utility must be approved:
  - By utility board
  - Nome city council
- Diesel prices in future?

# Estimated Link Between Crude Oil and Diesel Prices (NJUS)

#### Nome Diesel against ANS WC Crude Oil Prices (\$/Bbl)



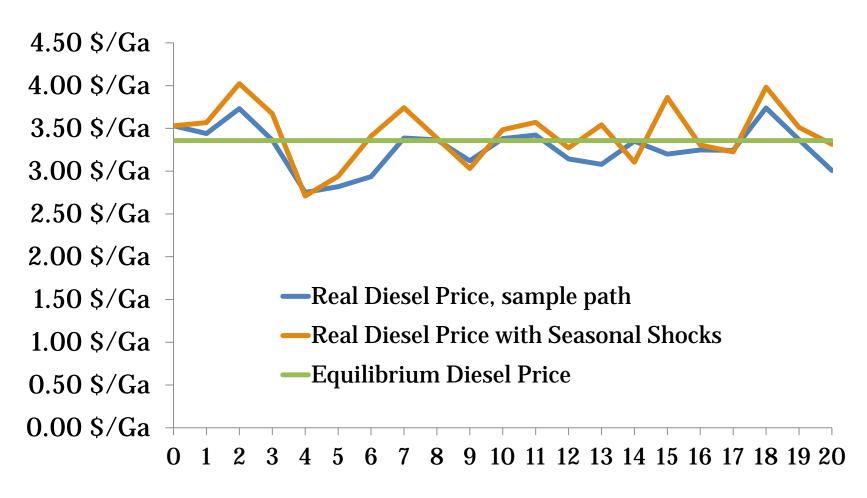
Diesel Portion of Electricity Costs Given US DOE Crude Oil Projections



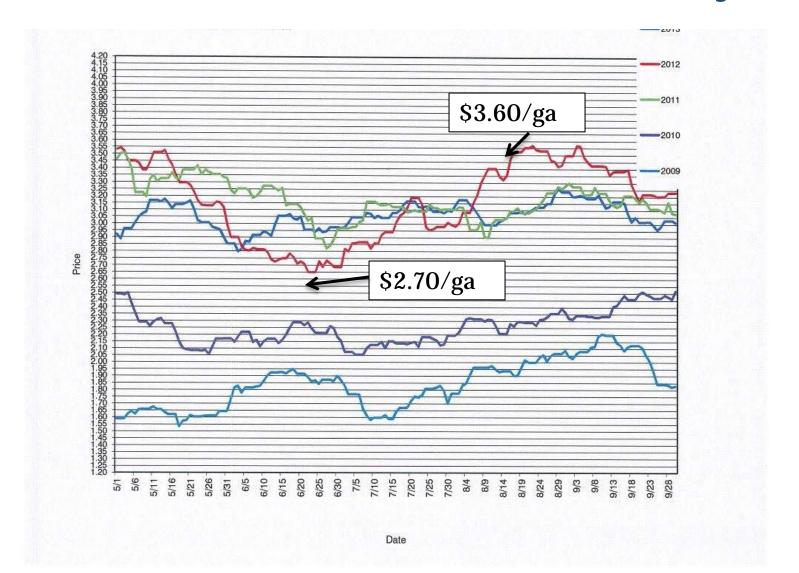
# Simulated historical Nome electricity prices volatility from diesel fuel



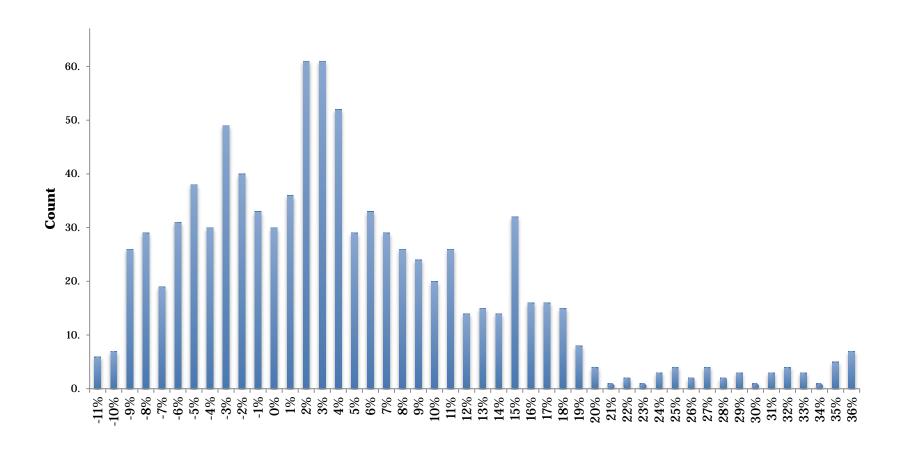
# Simulated price paths, including lift date (seasonality) uncertainty



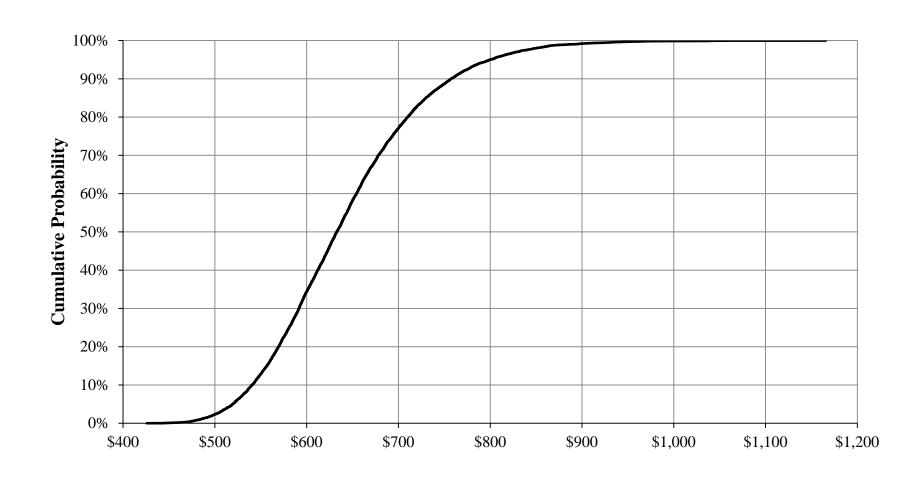
#### But Nome faces even more volatility



# Percent price differences, 3-day avg ANS WC from yearly means, 2003-2013



# Household Diesel Expenditure on Electricity, Cumulative Distribution



#### How does it end?

- Nome signed the power purchase contract after
   10 months of negotiations and deliberations
- Potelco is mobilizing for drilling as we speak
- Final development investment decision this fall or winter



#### Questions?

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